
THIS IS EXPORT. THIS IS WALES.

SPAIN

Export Market Visit

21 – 25 October 2024

tradeandinvest.wales





This is Export.
This is Wales.

Airbond	06
PPM Technology	07
Roberts Manufacturing	09



Pierhead, Senedd and
Wales Millennium Centre, Cardiff Bay

Wales is a self-governing constituent country of the UK and the Welsh Government is the devolved Government for Wales.

Devolved since 1999, the Welsh Government's decision-making powers within a small and joined-up country mean we can cut red-tape and act fast.

They also mean we are responsible for our own economic development, working with business to create a prosperous, green and equal economy.

Wales has a strong industrial heritage that has shaped our confident, creative and ambitious economy of today. We have strength in depth in advanced manufacturing, creative industries, energy and environment, financial and professional services, food and drink, life sciences, and technology.

Our commitment to sell Wales to the world has never been more focussed and this mission provides an ideal platform for us to build on established links and discuss future export opportunities.

Wales means business.

Airbond is a leading innovator in yarn splicing technology. With a deep understanding of splicing science, the company develops simple, reliable, and effective products for traditional and modern textiles.



Airbond's commitment to research and customer support has led to groundbreaking solutions for complex yarn splicing challenges, particularly in the emerging composites market. The company is a proud recipient of the UK's Queen's Award for Industry – Innovation.

Product/Service

Airbond offers a comprehensive range of pneumatic yarn splicers for various textile applications. From fine to ultra-large yarns, the company provides solutions for synthetics, carpets, and even challenging composites. Airbond's splicers are renowned for their performance, simplicity, and durability. The company also specializes in custom solutions for unique splicing problems. With a focus on continuous innovation, Airbond is a trusted partner for high-quality splicing technology.

Objectives

Airbond's trade mission to Spain aims to capitalize on the country's burgeoning textiles and composites

sectors. By showcasing the company's innovative splicing solutions, Airbond seeks to significantly increase sales within the region. Through strategic partnerships and relationship building, the company will establish itself as the premier splicing provider in Spain, positioning Airbond for long-term growth and market leadership.



Maxim Wright
Research and Design Engineer

+44 (0)1495 755 661
max@airbondsplicer.com

airbondsplicer.com

PPM Technology is a leading manufacturer of portable and fixed gas detection instruments for toxic gases in any indoor environment.



Based on a unique electro-chemical sensor, the company's products originally focused on the detection of airborne Formaldehyde. This range has now been supplemented, and the sensitivity of the equipment has continued to be enhanced as government regulations on workplace health and safety around the world become tighter. Supported by a network of experienced distributors, PPM's products are currently exported to over fifty countries in five continents, supplying a wide range of industries and health care establishments.

Product/Service

We develop, manufacture and service a range of handheld, automated and wireless networked instruments for monitoring toxic gases and other indoor air quality parameters. PPM Technology's latest monitoring system – the Wireless IAQ Profile PPMonitor – enables simple, effective and flexible management of Indoor Air Quality. It is designed to monitor in real-time of Temperature, Humidity and up to six other different IAQ parameters, including but not limited to: Formaldehyde, Carbon Dioxide, Carbon Monoxide, TVOC, Dust, Air Speed, Nitrogen Dioxide and Ozone.

Objectives

To visit PPM's long-standing distributor in Spain as well as other potential customers and suppliers. We will update them with our latest products and features and to give some additional training. We also hope to discuss expanding our product range that sell in these markets and discuss potential new projects or collaborations.



John Brinley Jones
Managing Director

+44 (0)1286 676 999
+44 (0)7775 577 869
john@ppm-technology.com

www.ppm-technology.com



Growth.

The vibrant capital city of Wales – Cardiff is one of the fastest growing cities in the UK. It is also just two hours on the train from London.

Roberts Manufacturing has been manufacturing liquid waterproofing products since 1984. As an industry-leading manufacturer, Roberts Manufacturing supply high-quality products to their customers.



State-of-the-art manufacturing facilities and an experienced team of professionals enable Roberts Manufacturing to produce a wide range of solutions that meet their customers' diverse needs. All products are manufactured in the factory in Flint, North Wales, supporting the local economy and providing jobs for skilled workers in the region. The team of chemists, designers and engineers is passionate about their work and stays up to date with the latest technologies, materials and industry trends, which serve as a source of inspiration for their research and development efforts. Dedicated to environmental sustainability through the implementation of sustainable materials, processes and practices. Roberts Manufacturing continually seek to reduce waste and conserve resources, while prioritising environmentally responsible solutions to their manufacturing processes. The goal is to promote a cleaner, healthier future for the planet and communities.

Product/Service

Roberts Manufacturing develops and manufactures liquid waterproofing solutions. The Polyroof and Restec brands provide liquid roofing membranes for flat roofing. The Resology division supplies private and white label products into a variety

of industries where sealing and waterproofing are a requirement.

Objectives

Roberts Manufacturing are looking for competent distributors and retailers in the roofing industry to promote the Restec range of products to the flat roofing industry in their country. The future growth will come to a great degree from exporting, and finding the right partners with good contacts in the roofing industry is vital to achieve this.



Thomas Hardt
Export Manager

+44 (0)7484 455 838
thomas.hardt@
robertsmanufacturing.co.uk

www.robertsmanufacturing.co.uk

Find out what Wales can do for your business:

Tel: +44 (0) 3000 603000

Web: tradeandinvest.wales

Linked-In: [linkedin.com/showcase/trade-&-invest-wales](https://www.linkedin.com/showcase/trade-&-invest-wales)

Facebook: [facebook.com/InvestWales](https://www.facebook.com/InvestWales)

Instagram: @InvestWales

X: @InvestWales



Leigh Jacka

Trade Missions & Exhibitions Manager

+44 (0)7814 984 790

leigh.jacka@gov.wales

European Office:**Laura Norris**

Senior Business Development Manager

laura.norris@gov.wales

Rhiannon Evans

Senior Trade & Investment Manager

rhiannon.evans23@gov.wales



tradeandinvest.wales