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#### This is Export. This is Wales. **Boston EMV ABER Instruments** 06 ThinkGlobal HR 07 **BIO** International Convention 3D Pharma Consulting (Visitor) 08 **BRAIN Biocatalysts (Exhibitor)** 09 CatSci (Exhibitor) 10 Cotton Mouton Diagnostics (Exhbitor) 11 Health and Care Research Wales (Exhibitor) 12 Human Data Sciences (Exhibitor) 13 J R Biomedical (Exhibitor) 14 Knew Productions (Visitor) 15 PDR (Exhibitor) 16 PNR Pharma Consulting (Exhibitor) 17 Sharp Clinical Services (UK) (Exhibitor) 18 Simbec-Orion (Exhibitor) 19 The Science Behind (Exhibitor) 20 Wolfestone (Visitor) 21

Pierhead, Senedd and Wales Millennium Centre, Cardiff Bay

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#### + introduction

Wales is a self-governing constituent country of the UK and the Welsh Government is the devolved Government for Wales.

Devolved since 1999, the Welsh Government's decision-making powers within a small and joined-up country mean we can cut red-tape and act fast.

They also mean we are responsible for our own economic development, working with business to create a prosperous, green and equal economy.

Wales has a strong industrial heritage that has shaped our confident, creative and ambitious economy of today. We have strength in depth in advanced manufacturing, creative industries, energy and environment, financial and professional services, food and drink, life sciences, and technology. Our commitment to sell Wales to the world has never been more focussed and this mission provides an ideal platform for us to build on established links and discuss future export opportunities.

Wales means business.

#### BOSTON EMV

## ABER Instruments spun out from Aberystwyth University over 30 years ago.



ABER Instruments invented the ability to measure live cells using RF fields, and have since acquired an optical reflectance cell measuring technology to expand our offering. The company is Employee Owned with a unique culture of wanting to create positive change in all that the company does.

#### **Product/Service**

ABER sells scientific instrumentation into the brewing and biotech industries worldwide. Our technology helps Biologists optimise their cell processes to create better beer and medicines.

#### Objectives

Frances Lewis, CFO/Finance Director at ABER Instruments, will be attending the BIO tradeshow in Boston this year as part of the Welsh Government delegation. While her background isn't in biotech, Frances is keen to get a better understanding of the industry ABER operates in and see the scale and scope of the global market first-hand.

Frances's focus at the show is to listen, learn, and observe particularly from ABER's customers and OEM partners. Gaining a clearer picture of the trends and challenges they face will help her support the business more effectively from a financial and strategic point of view. Frances is also looking forward to connecting with other Welsh companies attending the event. As someone who values collaboration and shared experience, she sees this as a great opportunity to strengthen relationships within the Welsh business community and explore how companies can support each other internationally.

Frances brings a grounded and practical perspective to BIO – aiming to learn more about the industry and represent ABER as part of the wider Welsh delegation.



#### Frances Lewis CFO/Finance Director

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# ThinkGlobal HR is an international HR consultancy supporting start-ups and scale-ups to grow globally with confidence.



Based in the UK and operating worldwide, ThinkGlobal HR provides expert people solutions tailored to the legal, cultural, and strategic needs of international businesses. With deep expertise in global employment practices, compliance, and HR strategy, ThinkGlobal HR works closely with founders, people leaders, and in-house teams to design and deliver people programmes that enable international expansion and sustainable growth. Whether navigating crossborder hiring, managing international employee relations, or building inclusive global policies, ThinkGlobal HR brings a practical, people-first approach to complex HR challenges. ThinkGlobal HR is trusted by its clients to ensure employment compliance across Europe, Asia, and North America, while aligning HR strategies with business goals. From the first hire in a new market to supporting global teams at scale, ThinkGlobal HR is a flexible, on-call partner for growing companies.

#### **Product/Service**

ThinkGlobal HR provides tailored support in:

- -Global employment compliance and risk mitigation
- -HR document drafting and tailoring
- -International employee relations and performance management
- HR policy and process design across multiple jurisdictions
- -Cross-border hiring strategies and onboarding

The company stands out through its personalised service, tailored solutions for businesses of every size, and multilanguage support. Whether you're hiring your first overseas employee or building a global workforce, ThinkGlobal HR make international HR seamless, scalable, and truly aligned to your goals.

#### Objectives

ThinkGlobal HR's mission is to empower growing businesses to expand internationally with confidence, while creating great employee experiences across borders. The aim is to be a trusted global HR partner that makes complex employment matters simple and scalable. What the company do:

- Help clients build compliant, peoplecentric HR foundations in every country they operate
- -Enable values-driven cultures that work globally and locally
- -Provide expert, pragmatic advice that balances legal requirements with business goals
- -Continuously evolve our services to meet the changing needs of modern, distributed workforces



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#### + 3D pharma consulting

### BIO INTERNATIONAL CONVENTION VISITOR

Established by Dr Paul Seaman in 2019, **3D Pharma Consulting** is based in Cardiff and provides CMC (chemistry, manufacturing and control) support to small and medium sized pharmaceutical companies.



With expertise in the technical, operational and quality elements required for the development of new drugs and technologies, 3D Pharma Consulting works closely with customers' in-house teams to design. execute and manage drug and device development programmes that deliver the required technical outputs and business goals. Complex parenterals and non-standard manufacturing processes are an area of particular expertise. 3D Pharma Consulting has a broad network of contract manufacturers and will support the selection, set-up and management of drug product supply chain for cost-effective and compliant clinical manufacture.

#### Product/Service

3D Pharma Consulting provides development services to companies as they prepare for clinical trials, including:

- -Development of drug delivery solutions and formulation
- -Manufacturing process development, scale-up & technology transfer
- -Regulatory guidance and document preparation
- –R&D and manufacturing project management

#### Objectives

- -Engage with potential customers for 3D Pharma Consulting.
- -Engage manufacturing supply chain partners to further grow the network of CDMOs that 3D Pharma Consulting can work and develop relationships with
- Meet with existing customers to reinforce and expand current contracts



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#### + brain biocatalysts

BRAIN Biocatalysts is a UK-based enzyme development and manufacturing company with over 40 years of experience supplying customised enzyme solutions to global markets.



As part of BRAIN Biotech Group, BRAIN Biocatalysts combines deep expertise in fermentation, scale-up and downstream processing with cutting-edge enzyme discovery and engineering capabilities. BRAIN Biocatalysts Life Science Solutions was recently launched as a dedicated brand focused on delivering fully integrated, end-to-end enzyme development for the pharmaceutical and life science industries. From early discovery through to large-scale manufacturing. the brand offers tailored and scalable enzyme solutions - underpinned by a transparent IP model and supported by world-class bioprocessing infrastructure.

#### **Product/Service**

**BRAIN Biocatalysts Life Science** Solutions specialises in providing endto-end services that support enzyme innovation across the pharmaceutical and life science sectors. Its expertise spans unique combination of metagenomics and protein engineering for enzyme discovery using advanced bioinformatics and AI. strain development and optimisation for efficient expression, and largescale commercial manufacturing. Partnering with customers from concept to commercialisation, ensuring tailored solutions that meet technical, quality, and scalability requirements.

#### Objectives

BIO provides the opportunity to connect with global biotech and pharmaceutical leaders, whilst showcasing end-to-end enzyme development capabilities, identifying gaps in existing bioprocess solutions, and deepening its understanding of the challenges facing biomanufacturing.



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+ catsci

Spun out of AstraZeneca in 2010, **CatSci** is an award-winning innovation partner, dedicated to breaking down silos in drug development to accelerate the delivery of life-changing medicines. They proudly serve customers across the globe, delivering perfect-for-purpose solutions that balance timelines and resources with maximum flexibility.



#### Product/Service

CatSci's tailored services include route scouting and selection, initial scale-up and risk management for early development. For later development, they provide process design, assessment and optimisation. scale-up for clinical and commercial manufacture, tech transfer and postapproval improvements. They have specialist facilities in Process R&D, catalysis, high pressure reactions, crystallisation, preformulation, analytical development, HPAPI development and non-GMP material supply, and recently launched their oligonucleotides capability. Through their partnership with AGC Pharma Chemicals, they offer scalable small molecule API manufacturing, from grams to tonnes, with complete accountability of tech transfer.

#### Objectives

CatSci's overall mission is to enable customers to create innovative therapeutics that will improve patient quality of life. They aim to become a 'digital first, intelligent automation next' business, freeing up the hands and minds of scientists through digital tools, enabling them to create perfectfor-purpose solutions that solve customers' problems. Their purpose is and always will be to get medicines into the hands of patients in need.



Dr Simon Tyler Chief Commercial Officer

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**Cotton Mouton Diagnostics (CMD)** is an ISO 9001 and ISO/IEC 17025 accredited organisation committed to offering the highest quality endotoxin testing solutions.

CMD launched the  $\alpha BET^{\oplus}$  system to provide customers with an innovative, cost-effective solution to improve the efficiency and sustainability of endotoxin testing, whilst still meeting regulatory requirements.

#### **Product/Service**

The CMD  $\alpha$ BET<sup>®</sup> system is a fully integrated, flexible, endotoxin testing system that delivers best-in-class sensitivity using a fraction of the volume of reagent and sample required for traditional assays.

Quantitative results are provided in a matter of minutes, with minimal user input needed beyond introduction of sample. Users can run turbidimetric and chromogenic LAL reagents alongside the newly launched recombinant cascade reagents. The on-board FDA 21 CFR Part 11 ready software ensures data integrity, allowing users to perform Pharmacopoeial compliant tests.

With recurring costs typically 1/3rd of other cartridge-based testing systems, αBET® provides a cost-effective solution to in-process and final product testing across pharmaceutical manufacturing sites, quality control laboratories as well as in research and development facilities.

CMD is also home to a state-of-the art, ISO 17025 accredited, contract

endotoxin testing facility that offers routine sample analysis, method development and validation work, as well as low endotoxin recovery studies.

#### Objectives

The primary objective of CMD is to be a one-stop shop for all things endotoxin. Ready to improve the efficiency, sustainability and cost-effectivess of your endotoxin testing? We can't wait to work with you!





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#### BIO INTERNATIONAL CONVENTION EXHIBITOR

CMD

#### + health and care research wales

Health and Care Research Wales is a networked organisation, supported by Welsh Government, which brings together a wide range of partners across the NHS in Wales, local authorities, universities, research institutions, third sector and others, to fund, promote and carry out excellent health and social care research within Wales.

Ymchwil lechyd a Gofal Cymru Health and Care Research Wales

EXHIBITOR

**BIO INTERNATIONAL CONVENTION** 

Health and Care Research Wales works in close partnership with other government agencies and research funders; industry partners; patients; service users; public and other stakeholders to promote research into diseases, treatments, services and outcomes that can lead to discoveries and innovations which can improve and even save people's lives.

#### **Product/Service**

Health and Care Research Wales offer a One Wales approach to research delivery, which enables:

- –Nationally coordinated site identification
- -Rapid feedback from clinical specialty leads and delivery experts
- —Enhanced study set-up coordinated across all sites in Wales
- -National oversight of set-up and delivery led by dedicated research manager
- One Wales costing and contracting
  a single price for Wales and a single review of contracts
- -Agile research delivery to achieve all-Wales target recruitment
- Dedicated research booking team
  support for clinical visits and follow-ups

 Collaborative working to overcome challenges and share learning
 Proactive performance management of studies driven by research delivery oversight group



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#### + human data sciences

Human Data Sciences (HDS) is a Cardiff-based health data analytics company that specializes in rapidly generating scientifically validated realworld evidence (RWE) from real-world health data through its unique cloud-based analytics platform.

Founded in 2006 by a team of research scientists in Cardiff, HDS has since established itself as a pioneer in RWE generation. A key milestone for HDS was the development of Livingstone® – the company's proprietary cloud-based real-world data (RWD) analytics engine that instantly generates standardized, scientifically validated RWE outputs.

#### **Product/Service**

Livingstone®: Livingstone transforms complex health data into immediate RWE insights. Analyses that once took months. now take minutes with Livingstone. It produces a broad range of analyses. including epidemiological analyses. comparative cohort studies, cost-of-illness and resource utilization analyses, timeto-event outcome analyses, and detailed treatment pathway insights - all derived from large-scale routine healthcare data. The platform is data-agnostic – able to integrate disparate patient datasets - and is offered as both a SaaS solution and a managed service supported by HDS's expert team. Livingstone's outputs are utilized by pharmaceutical and Medtech companies, healthcare organizations, regulators, and research institutions to inform healthcare decision-making. Human Data Sciences also offers a fixed-price study service model that ensures predictable pricing, same-day turnaround, and easily accessible RWE insights. Research Services: HDS also offers research services including health economics and outcomes research (HEOR), pharmacoepidemiological analysis, and data interpretation support. These services complement Livingstone by helping clients design studies and interpret real-world data, ensuring the evidence is meaningful for healthcare innovation.

#### Objectives

HDS's mission is to advance real-world data analytics and drive healthcare innovation. Its core objective is to accelerate evidence-based decisionmaking by shortening the path from raw data to actionable insights, ultimately improving patient outcomes.

As a Wales-based innovator, HDS is committed to global collaboration with partners across industry, healthcare, and government to expand the reach and impact of real-world evidence. This approach highlights the value of Welshbased biotech in advancing healthcare globally.



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#### + j r biomedical

The global sepsis diagnostics market, valued at \$840 million, is projected to reach \$2 billion by 2032. **J R Biomedical** is an ISO13485 certified *in-vitro* diagnostics company who have developed a panel of proprietary antibodies, and a rapid point-of-care test to detect plasma soluble Toll-like receptor 2 (sTLR2), a biomarker known to be elevated in sepsis. UK Patent Application GB2502531.3.



An independent study of sTLR2 versus CRP in critically ill patients showed that sTLR2 had better specificity and sensitivity for sepsis than C-reactive protein, the most commonly used marker in the ICU. Further, low sTLR2 levels had good ability to rule out sepsis within the first 12 h of ICU stay, when clinical parameters and traditional markers of infection are often equivocal.

The imiwn sTLR2 RAPID test gives results in 10 minutes and is UKCA certified.

#### **Product/Service**

#### imiwn sTLR2 RAPID

Anti-human soluble Toll-like receptor 2 monoclonal and polyclonal antibody panel.

#### Objectives

Licensing and distribution partners for the sTLR2 antibody panel and rapid test.



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#### + knew productions LTD

Knew Productions is a national award winning video production company based in Wrexham. They have been delivering high impact video and animation content to companies and organisations across the UK and overseas for twenty five years.





Knew Productions has earned a strong reputation for excellence in video production within the Pharma Manufacturing and Biotech sectors. With over 20 years of experience filming in cleanroom environments and sterile production facilities, the team understands the unique demands of the industry. Their pharmaceutical clients include leading global names such as AstraZeneca, Ipsen, CSL Seqirus and Abbott Diabetes Care.

#### **Product/Service**

Knew Productions use the power of video to help clients in the Life Sciences and Pharmaceutical sector to promote their products and services, communicate with prospective customers and train teams.

Types of videos produced include:-

- -Promotional
- -Manufacturing Process
- -Product Launch
- -Company Overview
- -Induction & Training
- -Case Studies
- -Internal Comms
- -Drug Product Preparation
- -Regulatory Audit, Validation & Qualification

#### Objectives

With specialist expertise in video production for the Pharmaceutical, Cleanroom and Biotech industries, Knew Productions aims to build on its successful work with multinational clients in the UK and Ireland. The objective of this trade mission is to explore the Boston market, identify new business opportunities, and establish valuable sector connections in the region.



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For 30 years, **PDR** has been creating distinct, successful and award-winning products for innovative companies ranging from start-ups to blue chips across the world.



Ranked as the No. 1 design agency in the UK and among the top five in the US and Europe by two leading global design ranking organisations. PDR has made hundreds of products covering everything from consumer goods to complex, life-critical medical devices from discovery and pipeline mapping through conception to successful market launch and beyond.

Trusted by many of the world's leading brands, PDR prides itself on repeatedly developing solutions that truly connect to users and challenge markets. Solutions which are consistently completed to budget, to target and on time.

#### Product/Service

Medical Device Design, Human Factors and Usability Engineering, GUI Design, User Centred Design, Product Design, Industrial Design, Service Design, Consumer Insight Research, New Opportunity Identification and Execution.

#### Objectives

To foster business opportunities through collaboration with innovative

organisations seeking support and assistance in developing new products and services for both domestic and international markets.



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#### + pdr



EXHIBITOR

**BIO INTERNATIONAL CONVENTION** 

The company has achieved strong growth and success by adhering to their core values of excellence. expertise, and customer-centricity and they have established a strong presence in the industry, earning the trust of clients worldwide. With an experienced team of pharmaceutical professionals offering Qualified Person (QP), Quality Assurance and Supply Chain solutions for investigational and marketed medicinal products, their dedication to delivering quality services allowed them to grow in the challenging times of Covid and Brexit and in 2023 they strengthened their UK presence with a fully licensed pharmaceutical warehouse to expand their in-house capabilities and to complement their EU service offering.

#### **Product/Service**

With a strong network of QPs and supply chain specialists, PNR Pharma provides customised support for traditional, biologic, biotech, vaccine, plasma and advanced therapies throughout their lifecycle, offering tailored expertise from Phase I through to commercialisation, ensuring regulatory compliance at every stage.

Core Services: GMP/GDP audits to support QP Declarations; Importation and QP certification of clinical trial and commercial products; Secondary packaging and labelling of clinical trial supplies; Controlled temperature storage and global distribution of certified batches; Batch review, including bulk confirmation; Regulatory inspection readiness preparation; Site remediation support; Training of key personnel in UK/EU GMP and GDP requirements; CMC section review of Investigational Medicinal Product Dossiers (IMPDs) or Common Technical Documents (CTDs)

#### Objectives

An opportunity to introduce PNR Pharma's services to a wider audience, reinforce on-going collaborations with existing clients, and expand PNR Pharma's professional network.



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#### + sharp clinical services (uk)

**Sharp** is a global leader in pharmaceutical packaging and clinical trial supply services. For 70 years, Sharp has provided solutions to pharma, biotech and MedTech clients from phase I trials through to commercial launch and lifecycle management.



EXHIBITOR

BIO INTERNATIONAL CONVENTION

With exceptional, regulatory compliant, facilities in the United States, United Kingdom, Belgium and the Netherlands. Plus 30+ clinical depots globally, covering every region of the world.

#### **Product/Service**

Sharp provides multi-phase clinical services and commercial packaging including:

- -Formulation development
- -Analytical research
- -Stability studies
- -Sterile Fill Finish
- -Clinical manufacturing
- -Primary and Secondary packaging
- -Medical Devices
- -QP Services
- —Interactive Response Technology (IRT)
- -Storage & distribution
- -Direct-to-Patient
- -Return & destruction strategies

Sharp Clinical Services is one of the world's leading providers of innovative packaging supply chain services, with a talented and highly experienced team that handle every aspect of your project management.

#### Objectives

Sharp's main objective is to be the partner of choice for global medical device manufacturers when it comes to packaging services.



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#### + simbec-orion

#### BIO INTERNATIONAL CONVENTION EXHIBITOR

## **Simbec-Orion** is an agile, full-service global CRO with expertise in oncology, rare diseases, and clinical pharmacology.

#### SIMBEC-ORION

The company provides tailor-made clinical development solutions, from first-in-human studies to pivotal Phase III trials, empowering emerging and mid-sized biotech to deliver meaningful medicines with speed and precision.

#### **Product/Service**

Simbec-Orion has nearly 50 years of clinical development experience and offers a flexible delivery model that adapts to your study needs. Whether it's a first-in-human trial conducted in our purpose-built, MHRA-accredited Phase I unit in Merthyr Tydfil, Wales, or global late-phase patient studies, providing the scale and expertise to support your program at every stage.

Our integrated service offering includes consulting and strategic support (including AI-enabled causal modelling), project management, medical affairs and pharmacovigilance, site management and monitoring, medical and technical writing, regulatory affairs, central and bioanalytical laboratory services, IMP management, PK/PD studies, bioavailability & bioequivalence, biometrics and scintigraphy services.

With a strong focus on security, continuity, and data integrity we leverage industry-leading technology to underpin our commitment to delivering high-quality, robust data through systems that remain scalable to meet all project needs.

#### Objectives

Simbec-Orion is looking to meet with biopharma partners who value both scientific expertise and flexible collaboration. Whether you're planning early-phase or late-stage trials, we're here to help you move faster, reduce risk, and make smarter decisions—especially in oncology, rare diseases, and advanced therapies.



Dustin M. Hawley Executive Director, Business Development

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#### + the science behind

Established in 2016, **The Science Behind** provides specialist neuroscience technologies and capabilities to pharmaceutical companies and clinical contract research organizations (CROs) in early-phase clinical trials for neurodegenerative and central nervous system disorders.



EXHIBITOR

**BIO INTERNATIONAL CONVENTION** 

The company aims to become the preferred partner for those requiring specialist neuroscience expertise and technology for early-phase clinical trials.

#### **Product/Service**

Clinical trials for central nervous system diseases carry a high level of risk, and pharmaceutical companies face significant challenges in developing treatments. The Science Behind's team of neuroscience experts, combined with state-of-theart technology and techniques, can provide objective and cost-effective methods for measuring drug effects. The company helps pharmaceutical companies answer key questions, such as whether the drug is crossing the blood-brain barrier, engaging with the right target in the brain, and what the best dose response is in terms of size and timing of efficacy. This additional insight can help pharmaceutical companies make more informed decisions and increase their chances of success in future clinical trials.

#### **Objectives**

The Science Behind seeks to meet with sponsors, ideally late-stage preclinical drug development or considering their first-in-human trials, and contract research organizations seeking to build capability to support central nervous system phase 1 clinical trials. By working with The Science Behind, pharmaceutical companies can tap into their expertise in neuroscience to overcome the challenges associated with clinical trials for central nervous system diseases, ultimately leading to the development of effective treatments while reducing the risk and costs associated with failed trials.



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#### + WOLFESTONE

### BIO INTERNATIONAL CONVENTION VISITOR

#### WOLFESTONE //

Founded in 2006, **Wolfestone** is a leading language service provider (LSP) based in the UK, and one of the largest independent LSPs in Europe.

With over 50 business awards and nominations, Wolfestone is a trusted language partner for global organisations across various sectors, including biotechnology, life sciences, medical devices, healthcare and clinical trials.

Wolfestone operates with offices and project managers across the globe, including Washington DC, ensuring around-the-clock support.

#### **Product/Service**

Wolfestone provides end-toend language solutions – from translation and interpreting to localisation and transcription – in over 220 language pairs.

Our specialised linguists, complemented by innovative technology, ensure every project meets the highest standards of quality, accuracy and regulatory compliance.

We offer 5 translation services levels, including AI-powered translation for scalability to transcreation for global patient engagement.

#### Objectives

Wolfestone's objective is to deliver exceptional language services that enable organisations to communicate with clarity, accuracy, and compliance on a global scale. Alex-Michelle Parr, Managing Director of Wolfestone, will be attending the BIO International Convention in Boston this year as part of the Welsh Government delegation.

Alex's focus at BIO is to listen, learn and engage — identifying how Wolfestone can support companies in navigating international regulations, accelerating global growth, and improving patient outcomes through multilingual communication.

Wolfestone champion high-quality, they are one of only a few translation companies that is independently certified with ISO 9001:2015, ISO 17100:2015 and ISO 27001:2022.



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**Cymru Wales** is the Welsh Government supported marketing initiative for Wales.

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